

Recession  
Buster!

# Ardsley Musical Instrument Service

Same  
Low Rental Rates  
as 2006!

219 Sprain Road ~ Scarsdale, NY 10583 ~ Tel: (914) 693-6639 ~ Fax: (914) 693-6974  
www.ArdsleyMusic.com ~ E-mail: rentals@ArdsleyMusic.com

Thank you for choosing Ardsley Musical Instrument Service for the rental of your child's instrument. AMIS takes great pleasure in making the musical experience accessible and affordable. We are proud of our fine instruments, low prices and excellent service. AMIS has set a standard for musical instrument companies that remains unsurpassed. Welcome to our rental service!

**Ask someone who has rented from us previously!**

**TO ORDER:** Use the form on the back page for FREE delivery to your school. If you wish to pick up your own instrument, call (914) 693-6639 for an appointment. You can download additional forms at www.ArdsleyMusic.com

**LOWEST PRICES IN THE  
TRI-STATE AREA!**

**WE GUARANTEE:**

**FULL REFUND POLICY:** Full refund before October 1. (This applies to new fall rentals only.) Absolutely no exceptions after October 1.

**FREE SUMMER RENTAL:** Renew your rental next June and the summer is free!

**HIGHEST QUALITY:** The instruments we rent are guaranteed to be of the highest quality designed for student use. Instruments are professionally sterilized and serviced and are MENC approved.

**FREE REPAIRS:** We have a fully-equipped repair shop on premises! Every instrument is covered for regular sterilization and basic maintenance FREE! Under our Damage Protection Plan you will never pay a cent for repairs.

**FREE DELIVERY SERVICE:** We visit your school every week for deliveries, exchanges, and pickups. Simply call for service. Repairs are performed by our own certified technicians. We do not rely on other repair shops to service your instrument. In fact, other shops come to us.

**PURCHASE OPTION:** The first year's rent goes toward the purchase of your rental instrument. New instruments and upgrade instruments are also available for rental and/or purchase. **Lowest Prices - No costly "Trial Rental Purchase" plans.** We will beat any validated offer by any other dealer in the Tri-state area. Come see our collection of fine, handmade violins for sale.

**UPGRADE RENTAL OPTIONS:** We have four unique choices in violin upgrade rentals for advancing students. As your child progresses, you may wish to switch to one of these rental options. These upgrade choices are an **Ardsley Music exclusive** designed to meet the needs of advancing students. Upgrade rentals are also available on all brass and woodwind instruments. Call (914) 693-6639 for details.

**Proudly serving the music community for over 35 years!**

**CREDENTIALS:** Our administrative staff holds a total of 11 earned university degrees all related to music, education and the music industry. Among these are 4 Bachelors of Arts and Science degrees; 4 Masters of Arts degrees; 1 Masters in Business Administration; 1 Ph.D. in Education; 1 Doctor of Science in Musical Instrument Technology; and 1 Ph.D. in Musical Instrument Manufacturing. AMIS also holds staff membership in Guild of American Luthiers; National Association of Professional Band Instrument Repair Technicians; National Association of Music Merchants; Music Educators National Conference; Suzuki Association of the Americas; New York State School Music Association; National String Teachers Association; American String Teachers' Association and The Violin Society of America.

**Keeping Quality Affordable**

**Rent Goes Toward  
Purchase!**

**No Costly "Trial Rental" Plans.  
They can cost you double!**

AUTHORIZED DEALER FOR:

Vincent  
**Bach**

**Armstrong**

**WIFFER  
Musical Instrument  
& Repair**

**Gemeinhart**

**Glaesel**

**KING**

**Selmer**

**YAMAHA**

**Wm. Lewis & Son**

**SCHERL  
& ROTH**

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# **SUPER LOW RENTAL RATES**

First year's rent goes towards purchase at DISCOUNTED SALE PRICE --not full LIST PRICE other dealers offer!!! (NO OBLIGATION TO PURCHASE)

**SUMMER IS FREE WHEN YOU RENEW NEXT JUNE!!!  
OUR LOW 10 MONTH RATE BECOMES A 12 MONTH RATE!**

**To order use the form on the back page.**

<b>INSTRUMENT</b>	<b>10 MONTH RENTAL FEE</b> (school year)	<b>10 MONTH DAMAGE PROTECTION</b> (required)	<b>10 MONTH INSTRUMENT REPLACEMENT PROTECTION</b> (optional)
<b>Violin, Guitar</b>	<b>\$69.50</b> (\$6.95 a month)	<b>\$18.50</b> (\$1.85 a month)	<b>\$19.50</b> (\$1.95 a month)
<b>Flute, Clarinet, Trumpet, Trombone, Drums, Bells</b>	<b>\$74.50</b> (\$7.45 a month)	<b>\$18.50</b> (\$1.85 a month)	<b>\$19.50</b> (\$1.95 a month)
<b>Viola, Piccolo</b>	<b>\$79.50</b> (\$7.95 a month)	<b>\$18.50</b> (\$1.85 a month)	<b>\$19.50</b> (\$1.95 a month)
<b>Cello, Alto Sax, Single French Horn</b>	<b>\$164.50</b> (\$16.45 a month)	<b>\$19.50</b> (\$1.95 a month)	<b>\$25.50</b> (\$2.55 a month)
<b>Virtuoso Violin Upgrade Rental!</b> <small>This is a special, higher quality violin with upgraded strings, bow, and case.</small>	<b>\$124.50</b> (\$12.45 a month)	<b>\$19.50</b> (\$1.95 a month)	<b>\$25.50</b> (\$2.55 a month)

**Call for prices of instruments not listed above.**

**New instruments are available for sale at SUBSTANTIAL DISCOUNTS!!!**

Be smart! Avoid short term "Trial Rental" plans from other companies who re-rent from wholesalers.

**They end up costing you DOUBLE!**

# ACCESSORIES

**To place an accessory and/or book order please circle items below. Include the correct amount with your order and the accessories will be delivered to school with your instrument.**

Accessories are necessary for the proper functioning of your instrument. **Beginning students need accessory kits (listed below in bold type). They contain all your child will need to use his or her instrument properly.** Note that the cost of the kit is lower than the cost of the same accessories purchased individually. Other accessories are also available. Call for prices. Books are listed in the right-hand column. **All books delivered will be Volume I & all reed sizes will be 1 1/2 unless otherwise indicated.**  
**HEALTH ADVISORY:** Accessories that are "included" with rentals by other dealers may have been used by previous renters. **ONLY USE NEW ACCESSORIES!**

<p style="text-align: center;"><b><u>ALL INSTRUMENTS</u></b></p> <p>Music Stand.....\$13.95          Manuscript Note Book.....\$3.95          Quick Time Metronome.....\$15.96          Pocket Tones Tuner.....\$9.95          Luggage Tag.....\$1.95</p> <p style="text-align: center;"><b><u>VIOLIN &amp; VIOLA</u></b></p> <p><b>KIT - Rosin, Pitch Pipe.....\$6.25</b>  <i>Note: All Kun Rests are Collapsible</i>          Kun Shoulder Rest (1/16-1/4).....\$24.95          Kun Shoulder Rest (1/2 - 3/4).....\$28.95          Kun Shoulder Rest (4/4).....\$31.95          Zaret Shoulder Rest.....\$4.29          Hill (upgrade) Rosin.....\$8.60          Student Violin Rosin.....\$2.40          Peg Drops.....\$7.95          Virtuoso Wrist Practice Aid.....\$9.95          Violin E String.....\$2.79          Violin A String.....\$5.89          Violin D String.....\$5.99          Violin G String.....\$6.79          Viola A String.....\$5.89          Viola D String.....\$8.79          Viola G String.....\$8.97          Viola C String.....\$10.97</p> <p style="text-align: center;"><b><u>CELLO</u></b></p> <p><b>KIT - Rosin, Pitch Pipe.....\$6.95</b>          Hidersine Cello Rosin.....\$4.59          Rock Stop.....\$6.39          End Pin Anchor.....\$14.95          Peg Drops.....\$7.95          Cello A String.....\$13.79          Cello D String.....\$15.89          Cello G String.....\$18.79          Cello C String.....\$20.97</p> <p style="text-align: center;"><b><u>FLUTE</u></b></p> <p><b>KIT - Swab.....\$1.95</b>          Silver Polishing Cloth.....\$6.99          Flute Pad Saver.....\$10.79          Bo Pep Finger Saddle.....\$8.79          Bo Pep Thumb Guide.....\$8.79</p> <p style="text-align: center;"><b><u>OBOE</u></b></p> <p><b>KIT - Wood Reed, Cork Grease, Swab.....\$17.95</b></p>	<p style="text-align: center;"><b><u>CLARINET</u></b></p> <p><b>KIT - 3 Reeds, Cork Grease, Swab, Mouthpiece Brush...\$8.75</b>  <i>Reeds (circle size) 1 1/2, 2, 2 1/2, 3</i>          Clarinet Reeds (box of 10).....\$15.80          Thumb Saver.....\$2.39          Teeth Saver.....\$4.77          Reed Holder (holds 4 reeds).....\$3.80          Pad Saver.....\$10.79</p> <p style="text-align: center;"><b><u>ALTO SAX</u></b></p> <p><b>KIT - 3 Reeds, Cork Grease, Swab, Mouthpiece Brush..\$10.95</b>  <i>Reeds (circle size) 1 1/2, 2, 2 1/2, 3</i>          Alto Sax Reeds (box of 10).....\$22.80          Thumb Saver.....\$5.56          Teeth Saver.....\$4.77          Reed Holder (holds 4 reeds).....\$3.80          Pad Saver.....\$15.85          Neck Cleaner.....\$4.94</p> <p style="text-align: center;"><b><u>TENOR SAX</u></b></p> <p><b>KIT - 3 Reeds, Cork Grease, Swab, Mouthpiece Brush..\$14.95</b>          Pad Saver.....\$15.85</p> <p style="text-align: center;"><b><u>TRUMPET</u></b></p> <p><b>KIT - Valve Oil, Tuning Slide Lube, Mouthpiece Brush...\$5.25</b>          Al Cass Premium Valve Oil.....\$4.76          Trumpet Snake.....\$4.12</p> <p style="text-align: center;"><b><u>TROMBONE</u></b></p> <p><b>KIT - Slide Oil, Tuning Slide Lube, Mouthpiece Brush.....\$5.25</b>          Trombone Snake.....\$4.46          Super Slick Slickit.....\$7.76          (Sprayer, Treatment, Cream)</p> <p style="text-align: center;"><b><u>FRENCH HORN</u></b></p> <p><b>KIT - Rotor Oil, Tuning Slide Lube, Mouthpiece Brush...\$6.75</b></p> <p style="text-align: center;"><b><u>DRUM</u></b></p> <p><b>KIT - Sticks, Practice Pad.\$10.95</b>          Drum Sticks Circle Size (2B, 5A, 5B, 7A)          Student Drum Sticks.....\$6.95          Vic Firth Sticks (wood tip).....\$11.20          Gladstone Practice Pad.....\$12.89          Remo Practice Pad 6".....\$19.89          Remo Practice Pad 8".....\$23.79          Remo Practice Pad 10".....\$30.89</p>	<p style="text-align: center;"><b><u>LESSON BOOKS</u></b></p> <p style="text-align: center;"><b><u>BAND METHODS</u></b></p> <p>Accent on Achievement.....\$7.95          Breeze Easy.....\$7.95          Ed Sueta.....\$6.95          Learn To Play.....\$9.95          Roy Burns Elementary Drum Method.....\$10.95          Rubank Elem. Method.....\$5.95          Standard of Excellence.....\$6.95          Standard of Excellence <i>Enhanced</i>...\$9.95          Yamaha Band Student.....\$6.95</p> <p style="text-align: center;"><b><u>STRING METHODS</u></b></p> <p>All For Strings.....\$5.50          Essential Elements for Strings.....\$5.95          Essential Elements for Strings <b>2000</b>.....\$8.99          New Directions for Strings.....\$8.95          Orchestra Expressions.....\$8.95          Strictly Strings.....\$6.95          String Builder.....\$6.95          String Explorer.....\$7.95          Suzuki CD's.....\$15.95          Suzuki Book (Original Version).....\$7.95          Suzuki Book (Revised w/CD).....\$19.95          Wohlfahrt Foundation Studies For Violin.....\$14.95          Wohlfahrt Foundation Studies For Viola.....\$13.50</p> <p style="text-align: center;"><b><u>HOW IT WORKS SERIES</u></b></p> <p>The Violin.....\$7.95          The Flute.....\$7.95          Violin Workbook.....\$6.95          About Musical Instruments.....\$9.95</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 50%; text-align: center;">Total Cost of Accessories</td> <td style="width: 50%;"></td> </tr> <tr> <td style="text-align: center;">Sales Tax 7.38%</td> <td></td> </tr> <tr> <td style="text-align: center;">Total</td> <td></td> </tr> <tr> <td colspan="2" style="text-align: center;"><b>(Record Total Amount for Accessories on Order Form - Next Page.)</b></td> </tr> </table>	Total Cost of Accessories		Sales Tax 7.38%		Total		<b>(Record Total Amount for Accessories on Order Form - Next Page.)</b>	
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# ORDER FORM 2010

**Please use a separate form for each instrument you order. Fill out all information in each numbered item below. Sign form in ink and mail with check or money order made out to Ardsley Music. Instruments and accessories will be delivered to school.**

**There are no refunds on early returns. ALL INFORMATION IS REQUIRED.**

**INCOMPLETE ORDERS WILL BE RETURNED TO SENDER.**

1	Circle One:      Renewal      New Request for Rental	8	Home Phone:
2	Student's Name:	9	(REQUIRED) Father's Work Phone:
3	Academic School Name:	10	(REQUIRED) Mother's Work Phone:
4	Music Teacher:	11	Email Address:
5	Private Music School: (If attending)	12	Mother's & Father's Cell Phones:
6	Instrument:	<b>CREDIT CARD INFORMATION IS REQUIRED FOR SECURITY REGARDLESS OF PAYMENT METHOD</b>	
7	Circle Size (String Instruments) 1/16    1/10    1/8    1/4    1/2    3/4    4/4	13	#      MC      VISA      DISC.      AMEX
(for office use only) Brand:		14a	Expiration Date:
(for office use only) Model #:		14b	Card I.D. :
(for office use only) Serial #:		15	Card Holder's Name:
		16	Card Holder's Signature:

17	Enter cost of rental on this line (10 month minimum).....	\$	
18	Enter sales tax on this line - see chart below (required by law).....	\$	
19	Enter amount for damage protection (required).....	\$	
20	Enter amount for Instrument Replacement Protection (recommended).....	\$	
21	Enter amount for accessories, books, and tax from previous page (needed)....	\$	
22	Add for total to enclose with order.....	\$	

I agree to assume all responsibility for loss or damage incurred to the instrument rented during the rental period (normal wear excluded). Renter absolves Ardsley Musical Instrument Service from any claims arising from the use of the rented instrument. Damage coverage absolves me from any liability for instrument damage (except broken strings) during normal use. Vandalism, engravings and/or attempts at repair void coverage and may incur repair or replacement fees. Optional Instrument Replacement Protection (IRP) agreement covers replacement of legally substantiated (police/fire/school report required) loss of one instrument per rental period from home or school. Claim must be made within 10 business days of occurrence. IRP does not cover acts of negligence, instruments left in parked cars or on transportation and expires with rental. Renter understands that there are no refunds on early returns except on new rentals rented in September and returned before October 1st of the same year. There are no refunds on renewals. Renter agrees to notify Ardsley Music of intentions to return the instrument through the school recorded on this contract. Renter will obtain return authorization, pickup date and pickup location from Ardsley Music and will abide by their return instructions. Renter understands that the school is not involved in this agreement and that IRP becomes void if the instrument is lost as a result of renter's failure to follow return instructions. Renter understands that if the instrument becomes more than 30 days in arrears the renewal or replacement fee plus an applicable past due fee will be charged to renter's credit card. Renter agrees to pay any collection and/or legal fees. Ardsley Music reserves the right to report past due accounts to one or more credit rating services. This contract is not transferable. Renter agrees to advise Ardsley Music of any change in school, phone number and/or address. Renter understands that Ardsley Music is not responsible for personal items left in cases of returned instruments.

23	Parent (or Legal Guardian) Sign Here in Ink. <b>X</b>	24	Date
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**Parent's Name & Address Below:**

25	
26	<i>(If P.O. Box, please provide street address)</i>
27	

Rental Sales Tax Chart		
Rental Fee	White Plains, Rockland & NYC 8.38%	Westchester 7.38%
<b>\$69.50</b>	\$5.83	\$5.13
<b>\$74.50</b>	\$6.25	\$5.50
<b>\$79.50</b>	\$6.67	\$5.87
<b>\$164.50</b>	\$13.79	\$12.14
<b>\$124.50</b>	\$10.44	\$9.19

**ALL INFORMATION IS REQUIRED**